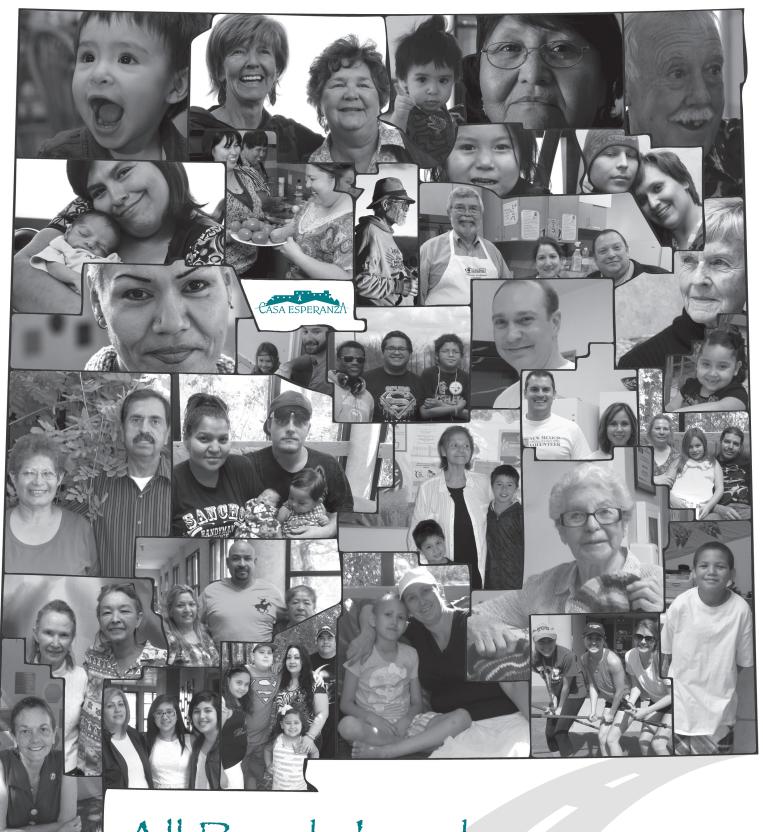
2015 Annual Report



All Roads Lead to Casa Esperanza





I have had
the privilege
of serving on
the Board of
Directors for
Casa Esperanza
for the past three
years. It has
been an honor to

be a part of the Casa Esperanza team, and being able to see the impact the staff, volunteers, and donors make in the lives of individuals and their families fighting cancer and other serious illnesses.

The staff at Casa Esperanza is dedicated to working hard at providing the best service to our residents, and they do so with the utmost compassion and care.

The team at Casa Esperanza works diligently to continue to find ways to make the house and the organization more efficient. In the past year, the overall occupancy at Casa Esperanza has increased. This is in part due to the expansion of our mission to serve not only cancer patients, but other individuals who are suffering from serious illnesses. As the care and support offered for the patients who stay at Casa Esperanza changes and they are able to be treated closer to home in some cases, it's important that Casa Esperanza continue its purpose of providing a home away from home for patients who so desperately need the support.

I'm excited to see the changes the amazing staff and Board of Directors at Casa Esperanza has in mind for the coming year, as I know that great things are on the horizon!

-Katrina Tracy, Board President



This last year, the effort that went into creating the new road that's leading Casa Esperanza towards excellence, has been rewarding

and inspiring. The joy and excitement of doing something we love brings great achievement and meaning to our lives.

As we keep our eyes focused in the right direction, our team has goals, motivation, accountability and positive attitudes that are actively changing Casa Esperanza's destiny. This pursuit of excellence leads to long-term positive changes that make a tangible difference for the families we support. Today we know where the road leads, what road blocks we will face and have a map to guide us.

As I contemplate where the road leads over the upcoming year, I am reminded of the words of Aristotle, who said: "Excellence is never an accident. It is always the result of high intention, sincere effort, and intelligent execution; it represents the wise choice of many alternatives-choice, not chance determines your destiny." I want our team to continue on this road of success. We celebrate each stop along the road and know our path leads many families to New Mexico's House of Hope-Casa Esperanza.

My hope is that each of you will feel the spark of excitement that is rippling out into our community and we want to thank you for being an integral part of the Casa Esperanza family.

-Chrisann Gray, Executive Director

Board

Officers

Katrina Tracy - President Julie Tierney- Past President Trevor Lewis - Vice President Bradley Mucek - Treasurer Michael Latting - Secretary

Board Members

Dr. Richard Castillo Kelly Chisholm Anita Kinney Ian Reiter Johannah Ruddy

Advisory Board

Anthony Masciotra, Jr.
B. Lee Black
Ryan Dobbs
Cheryl Gaedke
Ginny Longbotham
Vicki Woody

Staff

Breanna Adams - Administrative
Assistant

Latifha Clough - Family Care Team **Mike Gallegos** - Facilities Maintenance

Coordinator

Claudia Gilpin - Give Hope a Ride Administrative Assistant

Emily Gomez - Give Hope a Ride Auction Staff

Jesus Coronado-Gonzalez - Give Hope a Ride Lot Coordinator

Rich Grainger - Development Director

Yuliana Granillo - Family Care Team

Chrisann Gray - Executive Director

Taura Livingston - Operations Director

Mary Loyd - Bookkeeper **Alexandra Martinez** - Family Care

Team

Desiree McBrayer - Finance Director **Emily Nitschke** - Family Care Team

Kaiden Charley - He's Healthier Than He's Ever Been

By Amber Williams

Kaiden Charley, just 2 years old, spent months staying at Casa Esperanza while waiting for a match for a liver transplant to help with complications from MNGIE Disease – Mitochondrial



Neurogastrointestinal Encephalopathy - a rare genetic disease that deteriorates the digestive system and nervous system. At just 14 months old, Kaiden was the youngest person to ever be diagnosed with MNGIE. After waiting for almost a year, on May 2nd, 2015, he finally got the call for a transplant match. Two hours later, he was on a plane to California for a new liver and for some new hope for his young body.

The surgery changed his life. He mother, Zana, commented, "This is the most stable and the healthiest he has ever been." Kaiden is starting to enjoy the little things that most parents of healthy children take for granted. No longer tethered to the need of a constant feeding tube, Kaiden has the freedom to move around and improve his mobility. "He's much more

active now," said his Mom. "He is starting to try to run and climb more. Plus, he is trying all kinds of table foods for the first time. His favorite food is anything with chicken." She went on to say, "He is doing great. He wants to do everything for himself and he is getting into everything. He is very curious."

The Percentage of Residents
Under 18

After his diagnosis, Kaiden and his mom had to leave their home in Shiprock,

NM to stay in medical facilities equipped to help Kaiden deal with his life
threatening disease. After his surgery, they were able to return home,
a place they had not been to in over a year. Zana said, "It's been
nice, but a little strange being home. I don't have to stay near a
hospital waiting and worrying about a call for a match for Kaiden.

It's a relief." Zana said she and Kaiden both have enjoyed being close to

family again. With Kaiden's new medical freedom, they plan to move to Ft. Collins, Colorado to be near Zana's sisters and their families. Zana said there is still uncertainty about what will happen with Kaiden's health, but for the first time in a long time, she has the freedom to start to make other plans for her life.

Finding A Way To Be Home Even While Fighting Cancer

By Amber Williams

rancisco Maldonado has cancer. He was diagnosed in October of 2012 with lymphoma. Since that time, he has undergone months of chemotherapy, radiation, and even surgery. While his cancer went

into remission for about 8 months, it is now back and he is again fighting for his life. Every week, he receives chemotherapy and at this stage in his treatment, it is indefinite for how long he will require this care. Francisco is facing the hardest battle of his life. But, he is not doing it alone. Francisco's wife, Anita, stays by his side, every step of the way. But that's not all...

The care here is wonderful. It's like heaven to me.

Francisco is staying at Casa Esperanza – a place that gives people who live outside of the Albuquerque area a caring and supportive environment to stay in while they are in town for medical needs. Because of this freedom, Francisco has been able to have not only his wife with him during his treatment, but he has also been able to have his children, his grandchildren, his great-grandchildren, and even his sister stay with him. He can be surrounded by the people he loves while he is getting better.

Francisco said by staying here, Casa Esperanza has relieved his stress. He said, "Everyone is so happy and they help each other. The care here is wonderful. It's like heaven to me." He and his wife feel like they are supported during this difficult time, not only by the staff at Casa Esperanza, but also by the other families who are staying in the house. "We have made friends who are going through the

same things we are," said Anita. "It's nice to have people to share this with."

Anita frequently cooks in the kitchen at Casa Esperanza not only for her immediate family, but she also feeds some of the other families in the house, "making it feel more like home," she said.

Gas Cards Given to Residents

Although Francisco does not currently have a clear path on his cancer treatment, he says he is a fighter and he will not give up faith. He says there is still hope and being able to stay at a place like Casa Esperanza during this time has made it easier to keep that hope.

A Look Back as We Move Forward

By Casa Esperanza Staff



As we reflect about this last year, Casa Esperanza has had many accomplishments. One major change is our doors are now open for people receiving treatments for serious illnesses, not just cancer treatments. Because of this change, the occupancy in the house is up 10%! With more families coming through our doors, it is important that we start

upgrading and renovating our 23 year old house. With this in mind, we have begun the initial steps towards a capital improvement project that will culminate during our 25th anniversary.

Dinner time is always a wonderful moment at Casa Esperanza and we have had many amazing groups come in and cook meals for our residents offering a time for conversation and relationship building.

Other ways we helped our residents:

- \$1,650 in gas for families to get back home from appointments.
- \$5,751 spent on food for families while they stayed here.
- \$3,400 for professional clinical counseling to help families talk through the hard times.
- Tempur-Pedic generously donated full size mattresses to help **28** additional family members sleep in comfort each night.
- Every generous family that donated a car, truck or motorcycle to our Give Hope a Ride Auto Donation Program helped increase our monthly income by **25%**.
- Our whimsically fun Gala for Hope, "There's No Place Like Home" was reintroduced and we raised \$44,000.

Casa Esperanza has seen many staff changes this past year. Even though we said goodbye to wonderful team members and welcomed some new faces, one thing remains the same – the families we support are always our top priority. The culture of excellence at Casa Esperanza has allowed us to look back with pride and move forward with excitement to continue to be "New Mexico's House of Hope."

She Has Come To Call Casa Esperanza Her Home

By Amber Williams

Susan and Buck Sanders have been living at Casa Esperanza since the beginning of this year. Susan suffers from renal disease and is on the waiting list for a new kidney, a list she has been on for over 4 long years. In March of 2010 Susan started getting concerned because she was feeling run down and, as she said, "just not herself." She went to her doctor and discovered



that her kidney levels were low. At that time, her doctor was not concerned and said that it was still considered a normal level for someone Susan's age. Susan and her doctor monitored her condition for a few months, but in September Susan's condition took a turn for the worse and she was diagnosed and immediately hospitalized for renal disease. Susan would now need regular and frequent dialysis treatment, something that she could not receive in her

home town of Datil, NM. Susan and her husband of almost 55 years, Buck, would have to relocate their lives to Albuquerque immediately and for an indefinite amount of time while they fought her disease.

In January of this year, Susan and Buck found themselves living at Casa Esperanza while they wait for a transplant. Susan said "living at Casa Esperanza has been the best place to stay, besides home." She said her disease diagnosis was "surprising." She didn't know what was going on. She was not in any pain, she just felt tired. Susan's husband, daughter, and brother have all been tested to donate a kidney to Susan, but unfortunately, none of them are a match. Susan said that Casa Esperanza has become her home in this waiting process. She said, "staying here is a blessing. People who have it should be grateful."

Buck has returned to

Datil a few times
during Susan's

treatment,
but usually
they spend
most days just
enjoying spending time
together in their home
away from home.

Casa Esperanza Announces New Giving Levels

As we approach our 25th Anniversary, we thought it would be appropriate to re-name our giving societies to recognize our partners in the community and have names that reflect the work that occurs at Casa Esperanza on a daily basis. As our partner in helping families find comfort during their stay here, we want to recognize you for your contribution. For more information about the new giving societies or how your gift(s) make a difference at Casa Esperanza, please contact Rich Grainger at rgrainger@casanm.org or by calling 505-246-2705.

Council of Compassion - \$5,000+

- Name recognition on print materials
- Quarterly newsletter
- Engraved tile
- Casa "Home" keychain
- Framed "Thank You" from Casa Esperanza residents
- Exclusive dinner with Executive Director

Strength Society - \$2,500 - \$4,999

- Name recognition on print materials
- Quarterly newsletter
- Engraved Brick
- Casa "Home" keychain
- Framed "Thank You" from Casa Esperanza residents



Circle of Hope - \$1,000 - \$2,499

- Name recognition on print materials
- Quarterly newsletter
- Engraved Brick
- Casa "Home" keychain

Friends in Healing - \$500 - \$999

- Name recognition on print materials
- Quarterly newsletter
- Engraved Brick

Advocates in Courage - \$250 - \$499

Name recognition on print materials

Planned Giving Society

Forever Casa - Forever Hope - Forever Home



Major Contributors

\$5,000 +

Albuquerque Journal Anonymous Blue Cross/Blue Shield of NM Dr. Richard Castillo Clovis Board of Realtors Department of Health Dialysis Clinic, Inc. First United Methodist Church Frost Foundation Randy Hewitt Patricia Ann Hoban Keller Williams Realty Jim and Ellen King Amy McCall David and Mistie Micklevitz Mountain States Constructors PNM Resources Foundation Charles and Samantha Rense Elizabeth Smith United Way of Central NM US Eagle Federal Credit Union Western Refining Company Terry and Sheila White

\$1,000 - 4,999

ABQ Health Partners Action Audio Visual Steve & Lori Aguilar Anonymous Bank of Albuquerque Diane Bloom Lisa & James Bloom **Bulldog Energy Solutions** Linda Bullin City of Vision Civitan Club Bob Clark CliftonLarsonAllen LLP Cortesi Fine Jewelers Andrew Cowan **Crebilly Foundation** Jean DeAngelis Desert Southwest CFC Ianine Duncan Steve & Lisa Evans Edward & Josala Fetherolf

First Santa Fe Insurance Four Winds Mechanical Fuse Health Care Cheryl & Jeff Gaedke Girl Scouts of NM Trails Scott & Chrisann Grav Mark Gundlach Bethaney Hale Jeanette Hammann Nancy Floyd Haworth Foundation Highland Key Club Joyce & John Hohnstein Hope Christian School **HUB International Southwest** Inuktun US LLC Richard & Mary Loyd Alex Lovato Glenn & Judy Magelssen Julie & Jim March Jessica Clauson & Jonathan Marchbanks MAS Charter School Mass Mutual Susan McLeod Mennonite Church Mesa del Sol, LLC Kevin Montoya Bradley Mucek NM Cancer Center New Mexico Bank & Trust **NM** Orthopaedics Owl Cafe Rotary Del Norte Foundation Dee Sanchez Sandia Investment Group Rebecca Tenorio-Schoener Michael & Joyce Skolnick Sierra Vista Civitan Club Arthur Silva St. John's United Methodist Church St. Mary's University Otto & Sonya Strack Stewart Title of Albuquerque Sunwest Trust TD Ameritrade Julie Tierney Katrina Tracy William Troutman

United Healthcare
UNM Cancer Center
UNM Interns & Residents
UNM Medical Group, Inc.
Up With People
Urban Mattress Albuquerque
US Bank
US Eagle Federal Credit Union
Wells Fargo Bank
Wells Fargo Foundation
Mikal White
Keith Wilson
Women's Christian Service Society
Vicki & Kenneth Woody

\$500 - 999 **ACONS** Alpha Tau Omega Fraternity Lia Armstrong Anonymous Automotive Dealers Service Company Tony Aguilar Bank of Albuquerque Mortgage Bank of the West BMS Matching Gift Program Col. George and Shirley Brabson Chris Brennen Kathryn and Tommy Burrow Calibers Ricardo Calzada Joan Campbell Michael Castillo Catholic Daughters of America **Emil Cheng** Chi Omega Sorority Cholita Prints Citi Bank Cloud Sherpas Colliers International Combined Federal Campaign

Ryan Dobbs
David Dohmann
Hug-Li Dolls
Suzanne Donazetti
Fair Plaza Associates
First United Methodist Church
Jerry and Joyce Foropoulos
Ryan Garcia

George and Carol George Sandy Gold H&R Block Karen Hartley Vicki Haskins Heads Up Landscaping Cristy Holden KandFG Fund Kaktus Brewery Anita Kinney Marilyn Knudsen Trevor Lewis Rose Loden Loan Logic Los Alamos National Bank David Martinez Robert Martinez Anthony Raymond Masciotra, Jr. Mass Mutual Financial Group Karen McKinley Patrick McMullan Mentoring Minds Molina Healthcare of NM Lori Musil Virginia Nicasio Fred Moore Laurie Offutt Oxygen Morons Grace Parr Pepsi Bottling Group Dan Pritchard Mary Ellen Ratzer Rocky Mountain Stone Andrew Rodriguez Roses Southwest Paper Company Charles and Susan Ross Kenneth Ross Roy's Welding Route 66 Civitan Club Johannah and Bryan Ruddy Sagebrush Church **Janet Sanchez** Sandia Labs Federal Credit Union Scalo Northern Italian Grill **Jennifer Shields** Vickie Schmidt Bob and Stephanie Sisson Southwest Airlines

Sycamore Associates
Rodger Tannen
Bill Tondreau
Jan and Chris Turri
UNM Physician Assistant Program
Michelle Watts
Wilson & Co, Inc. Engineers
Kevin Winner
Linda Wosick

Memorials

Aileen Arroyo
Cloud Sherpas
Shayna Degidio
George and Carol George
Jeanette Hammann
Charles and Samantha Rense
Roy's Welding
Debbie Weng

Honorariums

Ricardo Calzada Janine Duncan

Thank You for



Helping the House

You are Forever a Part of the Casa Esperanza Family

365 days of the year, 24 hours of the day, we are committed to taking care of our residents and their families. We understand that this is probably the most difficult time in their lives and we want to be able to help them any way we can. Please know that through your partnership, thoughtfulness and support, you play a major role in the work we do everyday. You are part of the Casa Esperanza family and make a difference in the lives of so many. For this we are extremely grateful.

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Dinners
Prepared by
Volunteers

On behalf of all of the previous, current and future individuals

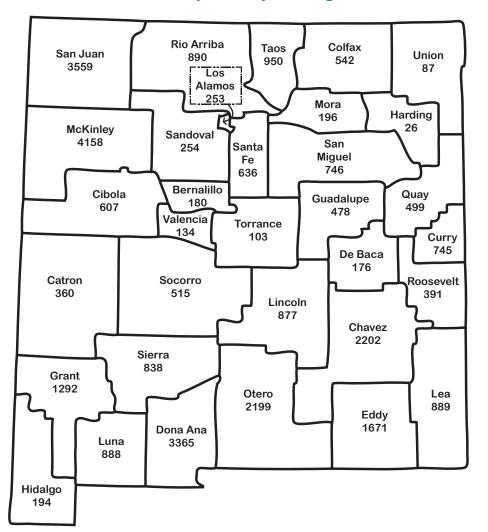
and families

that we are here for,

THANK YOU

for all you do!

All-time residents by county through June 30, 2015



All-time residents by state through June 30, 2015

New Mexico: 30,901 Arizona: 3,243 Colorado: 621 Texas: 471 Other: 907 **Total:** 36,144

Residents from July 1, 2014 - June 30, 2015

Patients: 1,740
Family members: 2,741
Cancer: 1,068
Non-cancer: 672
Pediatric patients: 326
Adult patients (18+): 1,414
UNM: 1,390
Presbyterian: 153

Presbyterian: 153 Lovelace: 43 Other facility: 154

Caucasian: 392 Hispanic: 658 Native American: 631 African American: 23

Asian: 11 Other: 25

Total residents: 4,481





Casa Esperanza, Inc. Fiscal Year ending June 30, 2015

Endowment Foundation Fiscal Year ending June 30, 2015

Revenues Grants NM Department of Health Program Income Contributions & Support Foundation Support Event Income Other Income In-Kind Income	\$55,894 \$86,400 \$261,714 \$155,405 \$61,539 \$25,343 \$3,999 \$47,515	Revenues Car Donation Program (net of cost of sales) Event Income Contributions & Support Investment Return Interest Income In-Kind Income Total Revenue	\$309,771 \$126,590 \$22,933 \$21,358 \$2,006 \$46,726 \$529,384
Total Support & Revenue	\$697,809	Expenses Dragger /Cupport to	
Expenses Program General & Administrative Fundraising	\$435,064 \$145,742 \$7,184	Program (Support to Casa Esperanza, Inc.) General & Administrative Fundraising* Depreciation Expense Total Expenses Increase (Decrease) in	\$61,539 \$135,385 \$250,871 \$4,056 \$451,851
Total Expenses before Depreciation	\$587,990	Net Assets	\$77,533
Change in Net Assets before Depreciation	\$109,819	Long-Term Investments 30-Jun-15 Mutual Funds	\$871,412
Depreciation Expense Increase (Decrease) in	\$76,975	Equity Funds Fixed Income Funds	\$387,306 \$0
Net Assets	\$32,844	Land held for sale	\$73,599
Fundraising 1% General and	Other Income 1%	ABQ Community Foundation Funds Charitable Gift Annuity Total Investments In-kind Income 7% Grants /8%	\$26,822 \$-21,486 \$1,337,653
Admin 20% Program 74%	Foundation Support 9% Contributions and Support 27%	NM Dept of Health 12% Program Income 37%	

Average Return on Investments = 1%

Expenses

House & Car Lot volunteers have donated 4,397 hours of labor this year. The board has donated 94.47 hours to Casa Esperanza and the Casa Esperanza Endowment Foundation.

Copies of the full 2015 audit for Casa Esperanza, Inc. and the consolidated audit for Casa Esperanza, Inc. and Casa Esperanza Endowment Foundation are available from the organization office.

*Casa Esperanza Endowment Foundation acted as Fiscal Agent for Day of the Tread. In the audited financials the Day of the Tread expense of \$250,985 is included in the Foundation fundraising expense. We have taken that number out here as well as the restricted event income amount of \$246,110.

Revenue

Casa Esperanza PO Box 40472 Albuquerque, NM 87196

NON-PROFIT ORGANIZATION U.S. POSTAGE PAID ALBUQUERQUE, NM PERMIT #599

2015 Annual Report

Our Mission

Casa Esperanza - New Mexico's "House of Hope" supporting families facing cancer and other serious medical needs

- Casa Esperanza (Tax ID #: 85-0356946) is a registered 501(c)(3) non-profit corporation. All contributions are tax deductible
- Casa Esperanza receives funding from private grants and donations, the Combined Federal Campaign, DCI, the New Mexico Department of Health, and United Way
- Member: NM Cancer Council, an alliance of cancer support agencies, hospital treatment centers and governmental agencies to inform, to educate and to advocate on behalf of NM cancer patients and their families. They create and implement the Comprehensive Cancer Plan. Their website is cancernm.org/cancercouncil
- Member: Healthcare Hospitality Network. To learn more about HHN and other special places such as Casa Esperanza go to nahhh.org
- Affiliate: NM Cancer Care Alliance, providing NM cancer patients with local access to latest experimental treatments available. Their website is nmcca.org

For more information and to donate, visit casanm.org

SAVE THE DATES

Gala for Hope "From Casa with Love" March 12th, 2016

Michelle "Mike" Moore Memorial Golf Classic June 9, 2016

Give Hope a Ride
Auction
2nd Saturday of every
month