COMBINED FINANCIAL STATEMENTS

June 30, 2024 (With Comparative Totals for 2023)



INDEPENDENT AUDITORS' REPORT

Board of Directors Casa Esperanza, Inc. and Casa Esperanza Endowment Foundation, Inc.

Opinion

We have audited the accompanying combined financial statements of Casa Esperanza, Inc. and Casa Esperanza Endowment Foundation, Inc. (collectively referred to hereafter as the Organization), (both not-for-profit organizations), which comprise the combined statement of financial position as of June 30, 2024, and the related combined statements of activities and changes in net assets, functional expenses and cash flows for the year then ended, and the related notes to the combined financial statements.

In our opinion, the combined financial statements referred to above present fairly, in all material respects, the combined financial position of the Organization as of June 30, 2024, and the combined changes in its net assets and its combined cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Organization and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Combined Financial Statements

Management is responsible for the preparation and fair presentation of the combined financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of combined financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the combined financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern within one year after the date that the combined financial statements are available to be issued.

Auditors' Responsibilities for the Audit of the Combined Financial Statements

Our objectives are to obtain reasonable assurance about whether the combined financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore, is not a guarantee that an audit conducted in accordance with auditing standards generally accepted in the United States of America will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the combined financial statements.

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In performing an audit in accordance with auditing standards generally accepted in the United States of America, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the combined financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the combined financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the combined financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for a reasonable period-of-time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Report on Combining Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the combined financial statements as a whole. The accompanying combining supplementary information is presented for purposes of additional analysis and is not a required part of the combined financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the combined financial statements. The information has been subjected to the auditing procedures applied in the audit of the combined financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the combined financial statements or to the combined financial statements themselves and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the combined financial statements as a whole.

Report on Summarized Comparative Information

We have previously audited the Organization's 2023 combined financial statements, and we expressed an unmodified audit opinion on those audited combined financial statements in our report dated November 21, 2023. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2023, is consistent, in all material respects, with the audited combined financial statements from which it has been derived.

PULAKOS (PAS, PC

Pulakos CPAs, PC

November 19, 2024

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COMBINED STATEMENTS OF FINANCIAL POSITION

June 30, 2024 (With Comparative Totals for 2023)

Assets

	2024		2023		
Current assets					
Cash	\$ 953,754	\$	1,117,843		
Investments	1,227,551		1,150,370		
Accounts receivable, net of					
uncollectible receivables	32,108		47,252		
Contributions receivable	-		7,769		
Inventory	46,475		32,375		
Prepaid expenses	 13,428		9,137		
Total current assets	2,273,316		2,364,746		
Property and equipment					
Building and building improvements	2,362,883		2,362,909		
Furniture	405,353		394,185		
Equipment	78,473		74,279		
Construction in process	 -		3,868		
	2,846,709		2,835,241		
Less: Accumulated depreciation	 (2,012,981)		(1,900,212)		
Property and equipment, net	833,728		935,029		
Other assets					
Long-term investments	214,706		210,094		
Land held-for-sale	73,599		73,599		
Charitable gift annuity	45,956		43,717		
Contributed use of property	 278,496		280,859		
Total other assets	 612,757		608,269		
Total assets	\$ 3,719,801	\$	3,908,044		

Liabilities and Net Assets

	2024		2023
Current liabilities			
Accounts payable	\$ 20),165 \$	14,337
Accrued wages and benefits	55	5,025	71,657
Current portion of charitable gift annuity	1	,250	1,250
Total current liabilities	76	5,440	87,244
Long-term liabilities			
Charitable gift annuity, net of current portion		9,372	10,622
Total long-term liabilities		9,372	10,622
Total liabilities	85	5,812	97,866
Net assets			
Without donor restrictions	2,930),378	3,093,839
With donor restrictions	703	3,611	716,339
Total net assets	3,633	3,989	3,810,178

Total liabilities and net assets	\$ 3,719,801	\$ 3,908,044

COMBINED STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS

Year Ended June 30, 2024 (With Comparative Totals for 2023)

	Without Donor Restrictions	With Donor Restrictions	2024 Total	2023 Total
Revenues, gains and public support				
Vehicle donation program revenue	\$ 235,984	\$ -	\$ 235,984	\$ 276,361
Cost of sales				
Advertising expense	110,982	-	110,982	82,444
Car lot rental expense	60,000	-	60,000	60,000
Auction expense	-	-	-	49
Towing expense	9,030	-	9,030	8,295
Car sales and other expenses	15,040		15,040	54,297
Total cost of sales	195,052		195,052	205,085
Gross profit on vehicle sales	40,932	-	40,932	71,276
Contributions and grants	300,626	48,069	348,695	728,508
Program income	299,167	-	299,167	278,556
Event income	74,708	-	74,708	51,176
Investment income, net	155,795	-	155,795	127,034
In-kind income	42,411	-	42,411	33,653
Net assets released from restriction	60,797	(60,797)		
Total support and revenues	974,436	(12,728)	961,708	1,290,203
Expenses:				
Program services	542,013	-	542,013	540,009
Fundraising	146,851	-	146,851	119,545
Management and general	329,685		329,685	333,085
Total expenses before				
depreciation	1,018,549		1,018,549	992,639
Change in net assets				
before depreciation	(44,113)	(12,728)	(56,841)	297,564
Depreciation	119,348		119,348	120,822
Change in net assets	(163,461)	(12,728)	(176,189)	176,742
Net assets, beginning of year	3,093,839	716,339	3,810,178	3,633,436
Net assets, end of year	\$ 2,930,378	\$ 703,611	\$ 3,633,989	\$ 3,810,178

See Notes to Combined Financial Statements and Independent Auditors' Report.

Casa Esperanza, Inc. and Casa Esperanza Endowment Foundation, Inc. COMBINED STATEMENTS OF FUNCTIONAL EXPENSES

Year Ended June 30, 2024 (With Comparative Totals for 2023)

	Prog	gram Services		S	uppor	ting Service	s			
		Patient Lodging	Fu	ndraising		nagement d General		Total upporting Services	 2024 Total	 2023 Total
Salaries and wages	\$	205,324	\$	105,574	\$	188,588	\$	294,162	\$ 499,486	\$ 486,297
Professional fees		80,923		61		31,362		31,423	112,346	103,920
Benefits		36,553		5,167		37,358		42,525	79,078	80,711
Utilities		47,590		1,386		3,433		4,819	52,409	52,652
Repairs and maintenance		45,352		55		157		212	45,564	41,459
Payroll taxes		16,778		8,741		18,313		27,054	43,832	42,006
In-kind expenses		42,411		-		-		-	42,411	33,653
Insurance		22,711		309		17,907		18,216	40,927	37,795
Office expenses		11,538		4,074		23,698		27,772	39,310	36,945
Resident assistance		18,226		-		-		-	18,226	25,750
Fundraising expenses		-		15,337				15,337	15,337	1,963
Resident supplies		10,246		-		-		-	10,246	15,070
Staff and donor recognition		1,260		3,582		4,520		8,102	9,362	8,242
Other expenses		1,797		-		13		13	1,810	11,876
Travel and mileage		133		765		680		1,445	1,578	1,068
Board expenses		-		52		1,459		1,511	1,511	786
Conferences and meetings		46		582		857		1,439	1,485	1,212
Advertising and promotions		497		910		-		910	1,407	406
Bad debt expenses		-		-		1,200		1,200	1,200	9,179
Printing and publications		628		256		140		396	 1,024	 1,649
Total expenses before										
depreciation		542,013		146,851		329,685		476,536	1,018,549	992,639
Depreciation		119,325		-		23		23	 119,348	 120,822
Total functional expenses	\$	661,338	\$	146,851	\$	329,708	\$	476,559	\$ 1,137,897	\$ 1,113,461

See Notes to Combined Financial Statements and Independent Auditors' Report.

COMBINED STATEMENTS OF CASH FLOWS

Year Ended June 30, 2024 (With Comparative Totals for 2023)

	2024		2023	
Operating activities				
Change in net assets	\$	(176,189)	\$	176,742
Adjustments to reconcile change in net assets				
to net cash (used) provided by operating activities				
Depreciation		119,348		120,822
Contributed use of property		2,363		2,216
Net realized and unrealized gain on investments		(159,820)		(135,845)
Changes in operating assets and liabilities				
Accounts receivable, net		15,144		(11,117)
Contributions receivable		7,769		7,228
Inventory		(14,100)		17,955
Prepaid expenses		(4,291)		(608)
Accounts payable		5,828		(765)
Accrued wages and benefits		(16,632)		(3,632)
Liabilities under charitable gift annuity		(1,250)		(1,250)
Cash (used) provided by operating activities		(221,830)		171,746
Investing activities				
Purchase of investments and reinvestment				
of dividends and interest		(308,645)		(178,099)
Proceeds from sale of investments		384,433		378,710
Purchase of property and equipment		(18,047)		(132,160)
Cash provided by investing activities		57,741		68,451
Change in cash and cash equivalents		(164,089)		240,197
Cash and cash equivalents, beginning of year		1,117,843		877,646
Cash and cash equivalents, end of year	\$	953,754	\$	1,117,843

COMBINED NOTES TO FINANCIAL STATEMENTS

June 30, 2024 (With Comparative Totals for 2023)

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Definition of Reporting Entity

Casa Esperanza, Inc. (Casa), a nonprofit organization, was incorporated in the State of New Mexico on April 9, 1987. The stated mission of Casa is to provide a facility offering temporary lodging for cancer patients, those with other serious medical needs, and their family members while the patient is undergoing diagnostic, treatment or follow up care in an Albuquerque health care facility. Casa operates and maintains twenty-eight rooms specifically for this purpose.

Casa Esperanza Endowment Foundation, Inc. (the Foundation), a nonprofit organization, was incorporated in the State of New Mexico on May 3, 2001. The stated mission of the Foundation is to operate for the sole benefit of Casa by assisting it in carrying out its charitable purpose. The Foundation serves as a support organization for Casa. The Foundation manages an investment portfolio, a vehicle donation program and sponsors fundraising events in order to raise funds to support the mission of Casa.

In addition to providing low-cost lodging to cancer patients, those with other serious medical needs, and their families, Casa provides comprehensive support services. These programs are as follows:

Family Care Services Team

The dedicated staff of the Family Care Services Team assists patients and their families with locating resources; finding survivors and support groups; helping patients and their families to get in touch with their contracted clinical counselor; finding legal and financial counseling and confidential consultation; and providing presentations and discussion groups on a variety of issues related to cancer and cancer treatment. There is constant training for the Family Care Services Team and support staff to assist patients and their families in the best way possible.

Patient Lodging

This program provides low-cost lodging to patients and their families. Casa, an 18,000 square foot residence, can accommodate 28 families at a time, for both long and short-term stays. Twelve suites (with family living space separate room sleeping areas) and 16 rooms, four of which are fully handicap-accessible, are all fully furnished. Each of the 28 family units has a private phone with voice mail, bathroom and television. Four fully equipped kitchens, a common dining area and a spacious common room encourage personal responsibility, therapeutic interaction and sharing among families.

COMBINED NOTES TO FINANCIAL STATEMENTS

June 30, 2024 (With Comparative Totals for 2023)

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

Definition of Reporting Entity - Continued

Patient Lodging – Continued

Casa Esperanza, Inc. and Casa Esperanza Endowment Foundation, Inc. (collectively referred to hereafter as the Organization) is governed by a Board of Directors, which has the responsibility for determining policy and for the execution and evaluation of programs and activities conducted by the Organization. Board members represent government, business public sector and private individuals. The term served by Board members is three years and an additional three years with a Board vote.

Estimates

The preparation of combined financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the combined financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Combined Financial Statement Presentation

The assets, liabilities and results of activities of Casa and the Foundation are combined in the accompanying combined financial statements and have been collectively referred to as "the Organization." All significant intercompany accounts and transactions are eliminated in the combination. These combined statements are not those of a separate legal entity.

Cash

For purposes of preparing the combined statements of cash flows, the Organization considers all cash depository accounts and highly liquid investments with initial maturities of three months or less as cash. Cash includes cash on hand, cash in banks and money market accounts held with a brokerage firm. Amounts classified as restricted are segregated for donor-imposed or internally designated purposes.

The Organization maintains cash depository accounts with various financial institutions. These deposits are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000. Balances in these accounts may at times exceed the federally insured amount. The Organization has not experienced, and its management believes it is not exposed to, significant credit risk from excess deposits.

Financial Instruments

The carrying amounts of cash, receivables, payables, accrued expenses and other liabilities approximate fair value due to the short maturity periods of these instruments.

COMBINED NOTES TO FINANCIAL STATEMENTS

June 30, 2024 (With Comparative Totals for 2023)

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

Accounts Receivable

Accounts receivable represent the amount billed but uncollected for services provided to patients and their families. The Organization uses the allowance method of accounts receivable valuation. The allowance is based on a five-year historical write-off average. Balances that are still outstanding and determined to be permanently impaired after management has used reasonable collection efforts are written off, after three months for lodging billed to an insurance carrier and one year if billed to a resident. As of June 30, 2024 and 2023, the allowance for credit losses was \$2,216, respectively.

	 2024	 2023
Contract receivable balances:		
Accounts receivable, beginning of year	\$ 47,252	\$ 36,085
Accounts receivable, end of year	32,108	47,252

Contributions Receivable

Contributions are recognized when the donor makes a promise-to-give to the Organization that is, in substance, unconditional. Conditional promises-to-give are recognized only when the conditions on which they depend are substantially met and the promises become unconditional. Contributions receivables are reflected at their discounted present value of estimated future cash flows. Contributions receivables are recognized as revenues or gains in the period received and as assets, decreases in liabilities or expenses, depending on the form of the benefits received. Management believes all amounts are collectible and therefore, no allowance has been recorded as of June 30, 2024 and 2023, respectively.

Grants Receivable

Receivable balances represent the amount expended during the grant period but reimbursed by the grantor after year-end. Management believes all such amounts are collectible and therefore, no allowance is deemed necessary as of June 30, 2024 and 2023, respectively.

Inventory

Inventory, which primarily consists of donated vehicles for sale, is valued at the lower of cost or market. Cost is determined on the first-in, first-out method for purchased items and on the specific identification method at estimated fair market value for donated vehicles.

Property and Equipment

Property and equipment is stated at cost or, if donated, at the estimated fair value at the date of donation. Depreciation is computed using the straight-line method over the estimated useful lives of the assets, which range from 3 to 40 years. The Organization capitalizes all individual items over \$1,000. Depreciation expense for the years ended June 30, 2024 and 2023 was \$119,348 and \$120,822, respectively.

COMBINED NOTES TO FINANCIAL STATEMENTS

June 30, 2024 (With Comparative Totals for 2023)

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

Impairment of Long-Lived Assets

The Organization reviews it long-lived assets for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. The recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to future net cash flows expected to be generated by the asset. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the assets exceeds the fair value of the assets. There was no impairment of long-lived assets at June 30, 2024 and 2023, respectively.

Investments

Investments consist primarily of mutual funds, corporate and government bonds, stocks and exchange traded funds, and are reported at their fair values.

The Organization carries its investments in marketable securities with readily determination fair values and all investments in debt securities at their values in the combined statements of financial position. Unrealized gains and losses are included in the change in net assets in the accompanying combined statements of activities and changes in net assets.

Investment income and gains restricted by a donor are reported as increases in net assets without donor restrictions if the restrictions are met (either by passage-of-time or by use) in the reporting period in which the income and gains are recognized; otherwise, such income, gains, and losses are reported as net assets with donor restrictions. The Organization operates under an investment policy that is reviewed annually by the investment committee and approved by the Board. Investment expenses were \$9,296 and \$9,248 for the years ended June 30, 2024 and 2023, respectively.

Net Assets

The Organization classifies net assets and revenues, expenses, gains and losses based on the existence or absence of donor-imposed restrictions. Accordingly, the net assets of the Organization and the changes therein are classified and reported as follows:

Net assets without donor restrictions: Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Organization. These net assets may be used at the discretion of the Organization's management and the Board of Directors.

COMBINED NOTES TO FINANCIAL STATEMENTS

June 30, 2024 (With Comparative Totals for 2023)

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

<u>Net Assets – Continued</u>

Net assets with donor restrictions: Net assets subject to stipulations imposed by donors, and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Organization or by the passage-of-time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity.

Revenue Recognition

Contributions and grants received are recorded without donor restrictions, or with donor restrictions, depending on the existence or nature of any donor restrictions. Support that is restricted by the donor is reported as an increase in net assets without donor restrictions if the restricted support is reported as an increase in net assets with donor restrictions, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restrictions is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the combined statements of activities and changes in net assets as net assets released from restrictions.

Program income represents room rental income collected from residents and third-party payers such as Medicaid and independent companies. Investment income includes investments and interest income from investment funds, net of investment expenses held in the Foundation. Event income includes fundraising income raised through events such as a Spring Signature Gala, Give Hope a Ride car donation program or from fundraising campaigns throughout the year. In-kind income includes non-cash donations to the Organization that can be used by the Organization in its charitable mission or can be easily sold. Income from these sources is recognized when the donation is received.

Donated Assets and Services

Donated assets and services are recorded at their estimated fair values as of the date of contribution and capitalized if exceeding the Organization's threshold policy. Contributions of services are recognized in the combined financial statements if the services received enhance or create non-financial assets, require specialized skills and are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation. Some services are provided by volunteers who perform a variety of tasks that benefit the Organization but are not recorded, as they do not meet the above criteria.

Expense Allocation

The cost of providing the various programs and all other activities has been summarized on a functional basis in the combined statements of activities and changes in net assets and the combined statements of functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

COMBINED NOTES TO FINANCIAL STATEMENTS

June 30, 2024 (With Comparative Totals for 2023)

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

Advertising Costs

Advertising costs are expensed as incurred. Advertising expense was \$110,982 and \$82,444 for the years ended June 30, 2024 and 2023, respectively. The majority of this cost was related to the Organization's Give Hope a Ride Car Program (GHAR) and that portion is included in cost of sales in the combined statements of activities and changes in net assets for the years ended June 30, 2024 and 2023, respectively.

Income Taxes

Both Casa and the Foundation are nonprofit organizations and are exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code and are not classified by the Internal Revenue Service as private foundations.

The Organization is a nonprofit charitable corporation and has been recognized as tax-exempt under Section 501(c)(3) of the Internal Revenue Code. The Organization has adopted accounting principles generally accepted in the United States of America, as they relate to uncertain tax positions, and has evaluated its tax positions taken for open tax years. Management believes that the activities of the Organization are within their tax-exempt purpose, and that there are no uncertain tax positions that require disclosure or recognition in the combined financial statements.

There were no interest or penalties recorded as of June 30, 2024 and 2023, respectively.

New Accounting Standards

In June 2016, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2016-13, *Financial Instruments – Credit Losses* (Topic 326): *Measurement of Credit Losses on Financial Instruments* (ASU 2016-13 or ASC 326). ASU 2016-13 revises the accounting requirements related to the measurement of credit losses and requires organizations to measure all expected credit losses for financial assets based on historical experience, current conditions and reasonable and supportable forecasts about collectability. Assets must be presented in the combined financial statements at the net amount expected to be collected. The FASB has subsequently issued additional ASUs amending certain aspects of ASU 2016-13.

On July 1, 2023, the Organization adopted the new accounting standard and all of the related amendments using the modified retrospective method, which did not result in any adjustment to the opening balance of net assets.

Subsequent Events

The Organization has evaluated all events occurring subsequent to June 30, 2024 and through November 19, 2024, which is the date that the combined financial statements were issued and does not believe that any events occurring during this period require either recognition or disclosure in the accompanying combined financial statements.

COMBINED NOTES TO FINANCIAL STATEMENTS

June 30, 2024 (With Comparative Totals for 2023)

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

Reclassification

Certain reclassifications have been made to the 2024 combined financial statement presentation to conform to the 2023 presentation.

NOTE 2 – LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS

The following reflects the Organization's financial assets as June 30, 2024 and 2023:

		2024		2023
Cash Investments	\$	953,754 1,442,257 22,108	\$	1,117,843 1,360,464
Receivables, net		32,108		55,021
Total financial assets		2,428,119		2,533,328
Financial assets not available for use within one year: Net assets with donor restrictions Less: net assets with donor restrictions expected		703,611		716,339
to be met in less than one year		(256,910)		(267,275)
Board designated net assets		1,243,708		1,159,588
Total financial assets not available for use within one year		1,690,409		1,608,652
Financial assets available to meet cash needs for general expenditure within one year from June 30, 2024 and 2023	<u>\$</u>	737,710	<u>\$</u>	924,676

The Organization manages its cash flow and liquidity on an on-going basis to ensure that sufficient funds are available to cover current operational needs. The Organization has a goal to maintain financial assets, which consist of cash and investments on hand to meet 60 days of normal operating expenses. The Organization structures its financial assets to be available as its general expenditures, liabilities and other obligations come due. As part of its liquidity plan, the Organization is continuously evaluating the amount of cash on hand and expected to be collected within 30 days, against the financial obligations. Although board designated net assets are not intended to be used for current operational needs, the Organization's Board of Directors has the ability to re-appropriate these funds at their discretion.

COMBINED NOTES TO FINANCIAL STATEMENTS

June 30, 2024 (With Comparative Totals for 2023)

NOTE 3 – CHARITABLE GIFT ANNUITY

The Organization is named a remainder beneficiary of a charitable gift annuity. Two income beneficiaries are to receive, first from income and, to the extent that income is insufficient, from principal, a total annuity each year of \$1,250, in equal quarterly payments of \$313. The payment amount is calculated as 5% of the charitable contribution of \$25,000. Upon the death of both beneficiaries, 100% of the remaining principal is to be distributed to the Organization. At June 30, 2024 and 2023, the fair market value of the trust assets were \$45,956 and \$43,717, respectively. The related liability, which is recorded at the estimated present value of future cash distributions to the income beneficiaries, was \$10,622 and \$11,872 at June 30, 2024 and 2023, respectively.

NOTE 4 – FAIR VALUE MEASUREMENTS

Accounting Standards Codification Topic 820 establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets and liabilities (Level 1 measurements) and the lowest priority to measurements involving significant unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are as follows:

Level 1 – Unadjusted quoted prices in active markets for identical investments that the Organization has the ability to access at the measurement date.

Level 2 – Inputs other than quoted prices included within Level 1 that are observable for the investment, either directly or indirectly. These inputs may include quoted prices for the identical instrument in an inactive market, inputs other than observable quoted prices, or inputs derived principally from or corroborated by observable market data by correlation or other means.

Level 3 – Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

COMBINED NOTES TO FINANCIAL STATEMENTS

June 30, 2024 (With Comparative Totals for 2023)

NOTE 4 – FAIR VALUE MEASUREMENTS – CONTINUED

The following table presents the fair value hierarchy for those assets and liabilities measured at fair value on a recurring basis as of June 30, 2024:

Description	Level 1	Level 2	Level 3	Total	
Mutual funds					
Fixed income	\$ 378,999	\$ -	\$ -	\$ 378,999	
Large cap	126,158	-	-	126,158	
Mid-small cap	95,120	-	-	95,120	
Bank loan	27,760	-	-	27,760	
Short term	28,591	-	-	28,591	
Exchange traded funds					
Large cap	227,013	-	-	227,013	
Foreign exchange	187,529	-	-	187,529	
Mid cap	122,979	-	-	122,979	
Preferred stock	11,293	-	-	11,293	
Real assets	64,902	-	-	64,902	
Fixed income bonds	171,368	-	-	171,368	
Land held-for-sale	-	73,599	-	73,599	
Albuquerque Community					
Foundation funds			46,501	46,501	
Total assets at					
fair value	\$ 1,441,712	\$ 73,599	\$ 46,501	\$ 1,561,812	
Charitable gift annuity	\$ -	\$ (9,372)	<u>\$ -</u>	\$ (9,372)	
Total liabilities at fair value	\$ -	\$ (9,372)	<u>\$ -</u>	\$ (9,372)	

COMBINED NOTES TO FINANCIAL STATEMENTS

June 30, 2024 (With Comparative Totals for 2023)

NOTE 4 – FAIR VALUE MEASUREMENTS – CONTINUED

The following table presents the fair value hierarchy for those assets and liabilities measured at fair value on a recurring basis as of June 30, 2023:

Description	Level 1	Level 2	Level 3	Total	
Mutual funds					
Fixed income	\$ 242,00	63 \$ -	\$ -	\$ 242,063	
Large cap	120,42	- 29	-	120,429	
Mid-small cap	128,23	39 -	-	128,239	
Foreign	87,63	- 33	-	87,633	
Absolute return/					
multi-class	46,60	- 09	-	46,609	
Bank loan	25,52		-	25,528	
Short term	24,70		-	24,763	
Exchange traded funds					
Large cap	281,6	78 -	-	281,678	
Foreign exchange	103,90		-	103,966	
Mid cap	122,6		-	122,670	
Preferred stock	11,20	- 01	-	11,201	
Real assets	33,20	- 60	-	33,260	
Fixed income bonds	134,2	53 -	-	134,253	
Land held-for-sale	-	73,599	-	73,599	
Albuquerque Community		,		,	
Foundation funds			41,889	41,889	
Total assets at					
fair value	\$ 1,362,29	90 \$ 73,599	\$ 41,889	\$ 1,477,780	
Charitable gift annuity	\$ -	\$ (10,622)	\$ -	\$ (10,622)	
Total liabilities at fair value	<u>\$ -</u>	\$ (10,622)	<u>\$ -</u>	\$ (10,622)	

COMBINED NOTES TO FINANCIAL STATEMENTS

June 30, 2024 (With Comparative Totals for 2023)

NOTE 4 – FAIR VALUE MEASUREMENTS – CONTINUED

The following is a description of the valuation methodologies used for assets and liabilities measured at fair value. There have been no changes in the methodologies used at June 30, 2024.

Mutual funds, exchange traded funds, fixed income bonds: Valued at using quoted and observable market prices.

Land held-for-sale: Valued at fair market value of donated price, adjusted for assessments as determined by management based on the value of similar comparable properties.

Albuquerque Community Foundation funds: Valued at net realizable value, as determined by the quoted prices as provided by the investment manager, which pools all funds and allocates investment activity to each fund accordingly.

Charitable gift annuity: Valued at the present value of expected future payments using a discount rate of 2%.

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while management believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

Level 3 Investments

The following is a reconciliation of the beginning and ending balances of assets measured at fair value on a recurring basis using significant unobservable (Level 3) inputs during the years ended June 30, 2024 and 2023.

		2024		2023
Balance – beginning of year	\$	41,889	\$	40,842
Dividend income		748		859
Net unrealized gain		4,332		650
Investment management fees		(468)		(462)
Balance – end of year	<u>\$</u>	46,501	<u>\$</u>	41,889

COMBINED NOTES TO FINANCIAL STATEMENTS

June 30, 2024 (With Comparative Totals for 2023)

NOTE 5 – CONTRIBUTED USE OF PROPERTY

The Organization received the use of the land on which the facility is constructed in the form of a 25-year, no cost lease that originated in June of 1992. In February 2009, the lease was extended through the year 2057 under the same terms as the original lease. The contributed land was recorded at fair market value on the date of the donation. The fair market value of the contribution is reduced annually to record the recognition of income and the reduction in market value. The annual revenue recognized as a result of this transaction is recorded as in-kind income based on an amortization rate of 9.25% over the life of the lease.

The amount receivable for the years ended June 30, is as follows:

2025	\$	2,520
2026		2,687
2027		2,866
2028		3,056
2029		3,259
Thereafter		264,108
Total contribution receivable	<u>\$</u>	278,496

The amount to be recorded as income for the future following fiscal years is as follows:

2025	\$ 18,480
2026	18,313
2027	18,134
2028	17,944
2029	17,741
Thereafter	 323,901
Total contribution expected	\$ 414,513

In each year, the total of these two amounts is offset by recording an in-kind occupancy expense in the amount of \$21,000 in 2024 and 2023, respectively.

COMBINED NOTES TO FINANCIAL STATEMENTS

June 30, 2024 (With Comparative Totals for 2023)

NOTE 6 – NET ASSETS WITH DONOR RESTRICTIONS

With donor restriction net assets consisted of the following at June 30, 2024 and 2023:

		2024	 2023
Subject to expenditure for specified purpose:			
Assets restricted under land lease	\$	278,496	\$ 280,859
Restricted for time		35,334	39,272
Restricted for purpose		221,576	 228,003
		535,406	548,134
Endowments – subject to endowment spending			
policy/appropriation		100.000	100.000
Storr endowment		100,000	100,000
2K2K endowment		68,205	 68,205
		168,205	 168,205
Total	<u>\$</u>	703,611	\$ 716,339

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purpose or by occurrence of the passage-of-time or other events specified by the donors as follows for the years ended June 30, 2024 and 2023:

		2024		2023
Casa Esperanza, Inc. Satisfaction of purpose restriction or passage-of-time	<u>\$</u>	60,797	<u>\$</u>	271,284

NOTE 7 – ENDOWMENT

The Uniform Prudent Management of Institutional Funds Act (UPMIFA) provides industry guidance to organizations similar to the Organization. The State of New Mexico adopted UPMIFA effective July 1, 2009. The Organization has determined that certain assets meet the definition of endowment funds under UPMIFA.

Endowment Investment and Spending Policies

The Organization has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding for initiatives supported by its endowments while seeking to maintain the purchasing power of the endowments.

COMBINED NOTES TO FINANCIAL STATEMENTS

June 30, 2024 (With Comparative Totals for 2023)

NOTE 7 – ENDOWMENT – CONTINUED

Endowment Investment and Spending Policies - Continued

In determining the prudent amount to distribute in a given year, the Organization considers the donor's intent, the purpose of the fund as stated in the fund agreement, and relevant economic factors. The Organization's current spending policy with regards to its endowments is determined annually by the Board of Directors.

The investment policies establish a return objective through diversification of asset classes. The current long-term return objective is the rate of inflation plus spending, net of any investment fees. To satisfy its long-term rate of return objectives, the Organization relies on a total return strategy in which investment returns may be achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Organization targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk parameters.

The Organization's endowment funds consist of restricted and board-designated funds. Board designated funds totaled \$1,243,708 and \$1,159,588 for the years ended June 30, 2024 and 2023, respectively, and are included in net assets without donor restrictions in the accompanying combined financial statements. As required by accounting principles generally accepted in the United States of America, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

Funds with Deficiencies

From time-to-time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor requires the Organization to retain as a fund a perpetual duration. In accordance with accounting principles generally accepted in the United State of America, deficiencies of this nature, when applicable, are reported in unrestricted net assets. These deficiencies, when applicable, result from unfavorable market fluctuations.

Return Objective and Risk Parameters

The Organization has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets.

Strategies Employed for Achieving Objectives

To satisfy its long-term rate-of-return objectives, the Organization relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Organization targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve long-term return objectives within prudent risk constraints.

COMBINED NOTES TO FINANCIAL STATEMENTS

June 30, 2024 (With Comparative Totals for 2023)

NOTE 7 – ENDOWMENT – CONTINUED

Spending Policy and Who the Investment Objectives Relate to Spending Policy

The Organization has a policy of appropriating for distribution each year 4% of the time-weighted average balance of each fund for the previous 12 months. In establishing this policy, the Organization considered the long-term expected return on its endowment. This is consistent with the Organization's objective to maintain the purchasing power of the endowment assets held in perpetuity or for a specified term, as well as to provide additional real growth through new gifts and investment return.

Changes in Endowment Net Assets for the Years Ending June 30, 2024 and 2023

	Without Donor Restrictions – Board Designated	With Donor Restrictions	Total
Endowment net assets, June 30, 2022	\$ 1,222,305	\$ 168,205	\$ 1,390,510
Investment return Interest income Appreciation	39,454 93,014		39,454 93,014
Total investment return	132,468	-	132,468
Appropriation for expenditure	(195,185)	-	(195,185)
Endowment net assets, June 30, 2023	1,159,588	168,205	1,327,793
Investment return			
Interest income	47,311	-	47,311
Appreciation	106,752		106,752
Total investment return	154,063	-	154,063
Appropriation for expenditure	(69,943)		(69,943)
Endowment net assets, June 30, 2024	\$ 1,243,708	\$ 168,205	\$ 1,411,913

COMBINED NOTES TO FINANCIAL STATEMENTS

June 30, 2024 (With Comparative Totals for 2023)

NOTE 8 – DONATED MATERIALS AND SERVICES

During the fiscal years ended June 30, 2024 and 2023, Casa received \$42,411 and \$33,653, respectively, of in-kind contributions, which consisted of donated professional services, materials and contributed use of property. During 2024 and 2023, volunteer hours provided were 670 and 897, respectively, which were not valued and recorded, as they did not meet the standards for recording as in-kind contributions. During 2024 and 2023, volunteer hours provided to the Foundation were 65 and 48, which were not valued and recorded, as they did not meet the standards for recording as in-kind contributions.

Casa conducts ongoing fundraising appeals. The Foundation runs the Give Hope a Ride Car Program, which generates the great majority of the fundraising expenses.

NOTE 9 – FUNDRAISING

For the years ended June 30, 2024 and 2023, the combined fundraising expense before depreciation for both companies was \$146,851 and \$119,545, respectively. Funds raised as a result of these expenses for the years ended June 30, 2024 and 2023 were \$659,387 and \$1,056,045, respectively. This resulted in a combined fundraising ratio of 22% and 11% (fundraising expense divided by fundraising income) for the years ended June 30, 2024 and 2023, respectively.

NOTE 10 – COMMITMENTS AND CONTINGENCIES

Retirement Plan

The Organization participates in a defined contribution retirement plan (the Plan) administered by Mass Mutual. This Plan is for the benefit of all eligible professional and support staff of the Organization who qualify under applicable participation requirements. Employees are allowed to defer up to the maximum allowed by the Internal Revenue Service. Under the terms of the Plan, contributions are made under Section 401(k) of the Code and are invested, at the discretion of the Plan participant, in one or more of the investment vehicles available under the Plan. The Organization matches employee contributions up to 3.5% of their annual salary. The Organization has an employee funded Flex plan available for qualifying medical and childcare expenses under Section 125 requirements. Retirement expense for Casa for the years ended June 30, 2024 and 2023, total \$8,239 and \$8,055, respectively. Retirement expense for the Foundation for the years ended June 30, 2024 and 2023 totaled \$3,273 and zero, respectively.

COMBINING SUPPLEMENTARY INFORMATION

Casa Esperanza, Inc. and Casa Esperanza Endowment Foundation, Inc. COMBINING STATEMENT OF FINANCIAL POSITION

June 30, 2024

	ŀ	Casa Esperanza	Foundation		Elimination		Combined	
Assets								
Current assets								
Cash	\$	874,315	\$	79,439	\$	-	\$	953,754
Investments		-		1,227,551		-		1,227,551
Accounts receivable, net of		(0.979		5 726		(24.406)		22 109
uncollectible receivables Contributions receivable		60,878		5,726		(34,496)		32,108
Inventory		-		46,475		-		46,475
Prepaid expenses		3,256		10,172		-		13,428
Total current assets		938,449		1,369,363		(34,496)		2,273,316
Property and equipment, net		832,634		1,094		-		833,728
Other assets								
Long-term investments		-		214,706		-		214,706
Land held-for-sale		-		73,599		-		73,599
Charitable gift annuity		-		45,956		-		45,956
Contributed use of property		278,496				-		278,496
Total other assets		278,496		334,261		-		612,757
Total assets	\$	2,049,579	\$	1,704,718	\$	(34,496)	\$	3,719,801
Liabilities and Net Assets								
Current liabilities								
Accounts payable	\$	9,422	\$	10,743	\$	-	\$	20,165
Accrued wages and benefits		48,800		40,721		(34,496)		55,025
Current portion of charitable								
gift annuity				1,250		-		1,250
Total current liabilities		58,222		52,714		(34,496)		76,440
Long-term liabilities								
Charitable gift annuity, net of				0.050				0.050
current portion		-		9,372		-		9,372
Total long-term liabilities		-		9,372		-		9,372
Total liabilities		58,222		62,086		(34,496)		85,812
Net assets		1 401 205		1 400 000				0.000.050
Without donor restrictions		1,491,285		1,439,093		-		2,930,378
With donor restrictions		500,072		203,539		-		703,611
Total net assets		1,991,357		1,642,632		-		3,633,989
Total liabilities and net assets	\$	2,049,579	\$	1,704,718	\$	(34,496)	\$	3,719,801

Casa Esperanza, Inc. and Casa Esperanza Endowment Foundation, Inc. COMBINING STATEMENT OF FINANCIAL POSITION

June 30, 2023

	F	Casa Esperanza			Elimination		Combined	
Assets								
Current assets Cash Investments	\$	977,727 -	\$	140,116 1,150,370	\$	-	\$	1,117,843 1,150,370
Accounts receivable, net of uncollectible receivables Contributions receivable Inventory Prepaid expenses		46,280 2,769 1,050 2,784		972 5,000 31,325 6,353		- - -		47,252 7,769 32,375 9,137
Total current assets		1,030,610		1,334,136		-		2,364,746
Property and equipment, net		934,477		552		-		935,029
Other assets Long-term investments Land held-for-sale Charitable gift annuity Contributed use of property		- - 280,859		210,094 73,599 43,717 -		- - -		210,094 73,599 43,717 280,859
Total other assets		280,859		327,410		-		608,269
Total assets	\$	2,245,946	\$	1,662,098	\$	-	\$	3,908,044
<u>Liabilities and Net Assets</u> Current liabilities Accounts payable Accrued wages and benefits Current portion of charitable gift annuity	\$	12,925 55,141 -	\$	1,412 16,516 1,250	\$	- -	\$	14,337 71,657 1,250
Total current liabilities		68,066		19,178		-		87,244
Long-term liabilities Charitable gift annuity, net of current portion				10,622				10,622
Total long-term liabilities		-		10,622		-		10,622
Total liabilities		68,066		29,800		-		97,866
Net assets Without donor restrictions With donor restrictions		1,667,025 510,855		1,426,814 205,484		-		3,093,839 716,339
Total net assets		2,177,880		1,632,298		-		3,810,178
Total liabilities and net assets	\$	2,245,946	\$	1,662,098	\$	-	\$	3,908,044

COMBINING STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS

Year Ended June 30, 2024

	Without Donor Restrictions Casa Esperanza	With Donor Restrictions Casa Esperanza	Without Donor Restrictions Foundation	With Donor Restrictions Foundation	Elimination	Combined
Revenues, gains and public support						
Vehicle donation program revenue	\$ -	\$ -	\$ 235,984	\$ -	\$ -	\$ 235,984
Cost of sales Advertising expense			110,982			110,982
Car lot rental expense	-	-	60,000	-	-	60,000
Towing expense	-	-	9,030	-	-	9,030
Car sales and other expenses		-	15,040		-	15,040
•						
Total cost of sales		-	195,052			195,052
Gross profit on vehicle sales	-	-	40,932	-	-	40,932
Contributions and grants	363,106	48,069	344	-	(62,824)	348,695
Program income	299,167	-	-	-	-	299,167
Event income	1,000	-	73,708	-	-	74,708
Investment income, net	827	-	154,968	-	-	155,795
In-kind income	42,411	-	-	-	-	42,411
Net assets released from restriction	58,852	(58,852)	1,945	(1,945)	-	
Total revenues, gains and public support	765,363	(10,783)	271,897	(1,945)	(62,824)	961,708
Expenses						
Program services	494,626	-	47,387	-	-	542,013
Fundraising	130,733	-	78,942	-	(62,824)	146,851
Management and general	196,419		133,266			329,685
Total expenses before depreciation	821,778		259,595		(62,824)	1,018,549
Change in net assets before depreciation	(56,415)	(10,783)	12,302	(1,945)	-	(56,841)
Depreciation	119,325		23			119,348
Changes in net assets	(175,740)	(10,783)	12,279	(1,945)	-	(176,189)
Net assets - beginning of year	1,667,025	510,855	1,426,814	205,484		3,810,178
Net assets - end of year	\$ 1,491,285	\$ 500,072	\$ 1,439,093	\$ 203,539	\$	\$ 3,633,989

COMBINING STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS

Year Ended June 30, 2023

	Without Donor Restrictions Casa Esperanza	With Donor Restrictions Casa Esperanza	Without Donor Restrictions Foundation	With Donor Restrictions Foundation	Elimination	Combined
Revenues, gains and public support		i				
Vehicle donation program revenue	\$ -	\$ -	\$ 276,361	\$ -	\$ -	\$ 276,361
Cost of sales						
Advertising expense	-	-	82,444	-	-	82,444
Car lot rental expense	-	-	60,000	-	-	60,000
Auction expense	-	-	49	-	-	49
Towing expense	-	-	8,295	-	-	8,295
Car sales and other expenses	-	-	54,297	-	-	54,297
Total cost of sales			205,085		-	205,085
Gross profit on vehicle sales	-	-	71,276	-		71,276
Contributions and grants	441,544	278,435	78,629	-	(70,100)	728,508
Program income	278,556	-	-	-	-	278,556
Event income	49,301	-	1,875	-	-	51,176
Investment income, net	258	-	126,776	-	-	127,034
In-kind income	33,653	-	-	-	-	33,653
Net assets released from restriction	271,284	(271,284)				
Total revenues, gains and public support	1,074,596	7,151	278,556	-	(70,100)	1,290,203
Expenses						
Program services	493,254	-	46,755	-	-	540,009
Fundraising	91,509	-	98,136	-	(70,100)	119,545
Management and general	188,523		144,562			333,085
Total expenses before depreciation	773,286		289,453		(70,100)	992,639
Change in net assets before depreciation	301,310	7,151	(10,897)	-	-	297,564
Depreciation	120,546		276			120,822
Changes in net assets	180,764	7,151	(11,173)	-	-	176,742
Net assets - beginning of year	1,486,261	503,704	1,437,987	205,484		3,633,436
Net assets - end of year	\$ 1,667,025	\$ 510,855	\$ 1,426,814	\$ 205,484	\$ -	\$ 3,810,178